# **SMART**JETS Your Journey Starts Here

# OUR VISION

SmartJets was founded with the singular focus of delivering a simplified turn-key aircraft purchase process for our clients.

We leverage our team's 25+ years of aerospace experience to ensure that you are investing in a business jet that will help you attain your personal and professional objectives. With over \$5B US in transactions during that time, working with major corporations, and leading entrepreneurs, our team stands ready to embark on your aircraft journey with you.



## **SMARTJETS** STANDS READY TO WORK FOR YOU

Your time is precious - that's what drew you to business aviation. Our strength is helping you find and acquire, your perfect aircraft to get you flying. We offer a complete turn-key approach to the acquisitions process. From aircraft identification and inspection; help to secure financing options, negotiation, procurement, and importation; through to return to service. We can also refer you to specialist legal and tax advice, as well as assistance in identifying aircraft management solutions best suited for your use case. Our expertise in all markets makes us the perfect partner for new buyers, customers looking to upgrade, and those looking to sell their preowned aircraft.

# **ACQUISITION** SPECIALISTS

SmartJets takes care of the complexity of an aircraft transaction so you can stay focused on what matters to you. Throughout the acquisition, we will provide expert advice that prioritizes your interests and ensures you get the most from the transaction.

The first step is to understand your requirements in terms of aircraft size, range, and budget. From there, we utilize our expert research capabilities to scour our network and identify and present the best options for your consideration.

Once an aircraft is selected, we take care of the valuation before we negotiate on your behalf. Finally, we oversee the pre-purchase inspection, and secure legal and tax support from industry specialists, we take care of registration, and all the requirements for you to begin operating your aircraft.

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## BROKERAGE

Our customers are at the heart of every transaction we complete.

Whether it's an aircraft acquisition or sale, our first step is to understand your needs. From there, we get to work for you. Through our extensive network, we have the reach to bring buyers and sellers together. Our experience ensures a smooth transaction and with our personalized approach, we guarantee the best possible value.



## CONSULTANCY

Aircraft transactions can be complex. From aircraft selection to financing and inspections to registration, there are a number of details to take into account.

As consultants, we bring aviation expertise and peace of mind to your team. Our role is to provide guidance throughout the acquisition process to ensure you get the best price, comply will all regulatory requirements and are prepared to start operating your new aircraft.



# **WORRY-FREE** *RETURN TO SERVICE*

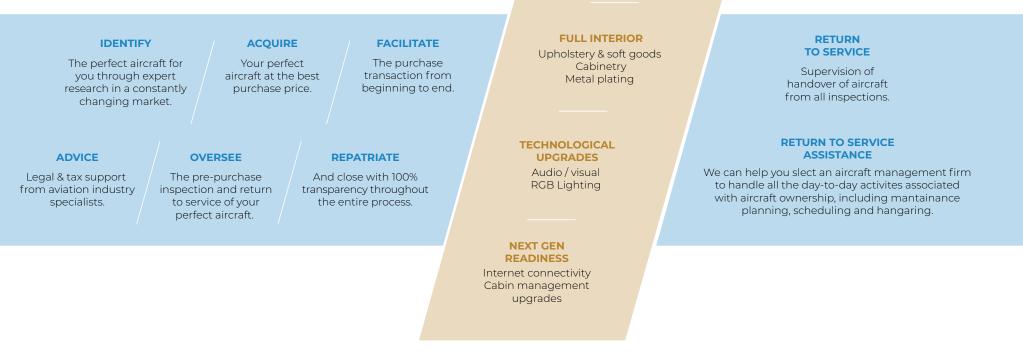
Our team of maintenance experts will oversee the technical review and Pre-Purchase inspection of your newly purchased aircraft by supervising the process and ensuring your timelines are being respected.

We can also assist with the selection of a management company best suited for your mission profile. They can ensure a worry-free return to service, handle aircraft and crew management, hangaring, as well as planning and budgeting for all upcoming scheduled maintenance events.

## **YOUR AIRCRAFT** ACQUISITION PROCESS

### **VIP**COMPLETIONS

**OVERSEEING** Your custom paint job.



From the identification and acquisition of the right aircraft through to its return to service.

Should you want to modernize your cabin or change our livery through our sister company, VIP Completions. Our team has the expertise and the know-how to perform a complete oversight on your future project, ensuring it is delivered on budget and on time.

## **GLOBAL OFFICES**

SmartJets global presence provides a valuable resource as part of our commitment to our customers around the world. Always where the action is and present in all markets.

#### Fort Lauderdale - Head Office

Our newly-built facilities at the Fort Lauderdale airport, with purpose built client hospitality and executive office space, adjacent to a state-of-the-art hangar, a complete workshop and warehouse location.

#### Montreal

Montreal is the third largest aerospace centre in the world keeping our sales and marketing team current on all industry news and innovation.

#### London

Our London sales office is situated in one of the world's most advanced cities, and transatlantic hub for international travel.

#### Monaco

Our Monaco sales office is central to the Europe, Middle East and Africa markets as we expand our presence into these critical markets of business aviation.

## HOW CAN WE HELP YOU?

Contact the SmartJets team today to find out how we can take care of your private aircraft purchase, sale, trade or financing. Whether you still have questions or are ready to start the process, we can put our industry expertise to work for you.

# YOUR JOURNEY STARTS HERE



#### **SMART**JETS

1460 SW 43RD ST.FORT LAUDERDALE, FL 33315 +1 (954) 771-1795 | QUESTIONS & INQUIRES aircraft@smartjets.com www.smartjets.com

